



To the Board of Directors
National Association for Down Syndrome

We have audited the financial statements of National Association for Down Syndrome for the year ended June 30, 2018, and have issued our report thereon dated October 28, 2018. Professional standards require that we provide you with information about our responsibilities under auditing standards generally accepted in the United States of America, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated July 12, 2018. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by National Association for Down Syndrome are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year. We noted no transactions entered into by the Company during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. There were no particularly sensitive estimates noted in the current year financial statements.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. There were no particularly sensitive estimates noted in the current year financial statements.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, misstatements detected as a result of audit procedures and corrected by management were material, in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated October 28, 2018.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Implementation of Accounting Standards

Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 606, Revenue from Contracts with Customers ("ASC 606"), will be effective for the Organization on January 1, 2019. The revenue recognition standard affects all entities (public, private, Not-for-Profit) that have contracts with customers.

Understanding this accounting change and management's plans to implement it will be critical to the Board's oversight of the Organization's financial reporting. The revenue recognition standard eliminates the current transaction- and industry-based guidance and replaces it with a principle-based approach. This principle-based approach will require management to make significant judgments and assumptions in its application and implementation of the standard. The Board should understand the new standard and be able to evaluate the significant judgments and assumptions made by management in its assessment of ASC 606.

Management should currently be taking steps to understand the standard, determine its impact on the Organization, develop an implementation plan, decide on a transition method, and determine where financial reporting and disclosures will need to be updated and expanded. The assessment will include examining the Organization's contract terms, internal controls, and financial reporting processes.

Although not every organization will see a significant impact upon adopting ASC 606, all organizations will be required to understand the new standard, document management's application of the standard to the organization's revenue streams, and address expanded financial statement disclosure requirements.

We recommend that the Board discuss the implementation of ASC 606 with management to initially determine if management has the capabilities and resources for this project and review management's plans and progress. The Board should also require periodic updates on the status of the project.

If the Organization needs assistance with understanding the standard, assessment of its impact, or plans for implementation, Wipfli offers a wide range of resources to assist. We would be pleased to discuss this with the Board and management and assist in any way that would be beneficial to the Organization.

This information is intended solely for the use of the Board of Directors and management of National Association for Down Syndrome and is not intended to be, and should not be, used by anyone other than these specified parties.

Respectfully submitted,

Wipfli LLP

Wipfli LLP
Deerfield, Illinois